

Delta Dental Introduces COVID Premium Relief for July-October

May 13, 2020

Expanded premium relief plan will apply to all fully insured groups.

Dear Valued Producer,

Our partners at Delta Dental of Washington have reached out to enrolled employers and producers to notify them of a new plan to support customers as the COVID-19 crisis continues to impact businesses.

In addition to its current 60-day grace period for premium payments, Delta Dental is providing four months of premium relief of 25% to all fully insured groups through its Delta Dental COVID Premium Relief plan.

In its email to employers, Delta Dental states: “With many dental offices closed and our members having limited access to their benefits, we know this step is the right thing to do. We appreciate the hard work you are doing now to balance the needs of your business while supporting your employees.”

Your enrolled clients will not need to take any action to receive this relief. The monthly rate reduction will be applied automatically to their July through October invoice.

Please be aware that Delta Dental is not reducing broker commission for the relief time period.

If you have any questions, please contact your dedicated sales representative:

- **Paul Baker:** Paul.Baker@advprofessionals.com or 206.899.1895
- **Nathan Edmondson:** Nathan.Edmondson@advprofessionals.com or 206.602.3558
- **Amanda Weidman:** Amanda.Weidman@advprofessionals.com or 206.962.3583

If you have questions about [AP Connect](#) or would like training, please email AP Training Manager Shannon Spencer at Shannon.Spencer@advprofessionals.com.