

AP Producer News

Even MORE Choices for Small Groups Through Business Health Trust for 2022

November 4, 2021

Employers with 1-5 employees may offer up to four plans in 2022 through the Community-Rated program.

Choices abound for your clients through the Business Health Trust Small-Group Community-Rated program!

For 2022, groups will have access to the new Access PPO Visitsplus Silver HD plan, which offers a \$6,000/\$12,000 deductible along with the Visitsplus feature of unlimited office visits subject only to a co-pay with no deductible requirement.

Your clients also have more to choose from, with groups of one to five employees now able to offer up to four plans! Employers with six to 50 employees may offer any number of plans; groups must have at least one employee enrolled in each plan.

There's also a new one-time election opportunity for Voluntary Life through Business Health Trust (BHT) for the 2022 plan year. Employees will have the option to apply for up to \$100,000 guarantee issue without answering medical questions. Want to help your clients understand whether this is the right choice for them? Download this worksheet to help them gauge [How Much Life Insurance is Enough](#).

Business Health Trust also continues to prioritize the health and safety of workers, their families and the community as a whole with the introduction of a new Healthy Workplace Credit. Read more below about the program that awards member employers a \$100 credit for each employee who is fully vaccinated against COVID-19.

Important Reminder for Your 2022 BHT Small-Group Community-Rated Renewals

As you start working on renewals with your Business Health Trust Small-Group Community-Rated clients, we wanted to remind you of the updated renewal process via AP Connect. *Please remember that you will receive all medical renewals via email for your groups enrolled in the BHT Small-Group Community-Rated product.* All other renewal documents and forms can be easily accessed via [AP Connect](#).

This year, we're excited to introduce our new streamlined "Renew As Is" process that allows you to complete the renewal on your own, without the need for your client to log into AP Connect. And now, when you "Renew with Changes," we're saving you time by automatically updating all available data from your group's most recent renewal or new business submission.

For more detailed information on the updated process and to help you prepare for your renewals, the 2022 Business Health Trust Small-Group Community-Rated Producer Renewal Bulletin is linked below and can be found on the [Business Health Trust Producer Resource Site](#).

[DOWNLOAD RENEWAL BULLETIN](#)

Business Health Trust Prioritizes Wellness with \$100 Healthy Workplace Credit for Vaccinated Members

Business Health Trust and the Seattle Metropolitan Chamber of Commerce have announced a new Healthy Workplace Credit that awards member employers a \$100 credit for each employee covered by medical and is fully vaccinated against COVID-19. [Read the news release.](#)

Please be sure you clients are aware that to claim the credit, your Business Health Trust groups must complete the [Employer Attestation Form](#) by January 20, 2022. Through this simple attestation, employers can indicate the number of employees who have received the COVID-19 vaccine, and they will then receive \$100 per employee as a credit on their account. This is an opt-in program, and the credit will show up on the employer's April 2022 bill.

For more information, please download the [Healthy Workplace Credit Flyer and Employer Attestation Form](#).

Contact Your AP Sales Team

- **Paul Baker:** Paul.Baker@advprofessionals.com or 206.899.1895
- **Nathan Edmondson:** Nathan.Edmondson@advprofessionals.com or 206.602.3558
- **Amanda Weidman:** Amanda.Weidman@advprofessionals.com or 206.962.3583



connect

If you need access to or have questions about AP Connect, please contact AP Training Manager Shannon Spencer at 206.788.8983 or Shannon.Spencer@advprofessionals.com.